

5th International Trade Show



Agriculture | Food Processing, Packaging, Bakery
& Confectionery Technology | Ingredients & Food &
Hospitality



Plastics | Printing | Packaging

Program of conferences, presentations & events

« Skills development, Value chain approach, Circular economy & Finance, Start-ups and Digitalization »

26–28 March 2019

Landmark Centre • Victoria Island • Lagos

DAY 1: TUESDAY, 26 MARCH 2019

Presentation Platform Hall 1

10:30 **Welcoming coffee**

11:00 **Official Opening Session**

- Mr Paul März, Managing Director fairtrade
- H.E. Mr Vyacheslav Bril, Ambassador of Belarus
- H.E. Dr. Stefan Traumann, Consul General of Germany
- H.E. Mr Michel Deelen, Consul General of the Netherlands
- H.E. Dr Maurizio Busanelli, Consul General of Italy
- Mr Francis Widmer, Economic Counsellor, Embassy of France & Ms Isabelle Kouamo, Head of Development Sub-Saharan Africa, adepta
- Prof. Mojisola Christianah Adeyeye, Director General, National Agency for Food and Drug Administration and Control (NAFDAC) (tbc)
- Dr. Marc Lucassen, Delegate, Delegation of German Industry and Commerce in Nigeria – AHK
- Ms Martina Claus, Manager Market Development Africa, German Engineering Federation VDMA - Food Processing & Packaging Machinery Association
- Ms Sandra Brogli, Project Manager Trade Fairs, Switzerland Global Enterprise (S-GE)
- Ms Oluwatoyin Ekpenidua, Deputy Head, Fund Development & Communication SOS Children's Villages Nigeria
- Dr. Emmanuel Ijewere, Vice President, Nigeria AgriBusiness Group NABG

12:15 **VIP tour around the exhibition with the guests of honour**



DAY 1: TUESDAY, 26 MARCH 2019


Presentation Platform Hall 1

13:15 S4C (Seeds for Change)
6 Dutch companies active in seed and crop protection have formed a consortium to promote the use of Hybrid seeds. This session will introduce the program objectives and plans for the coming 3 years.

Session 1- Agrofood Business and Skills Development: Boosting agrofood production in Nigeria, the value chain approach

14:00  Mr. Bernhard Vester
Africa Director, AFOS Foundation for Entrepreneurial Development Cooperation

14:10  Dr. Johannes Flosbach
Corporate Strategy and Business Development, TGI Group
„Agriculture in Nigeria: The Human Factor“

14:35  Mr. Akin Alabi
Managing partner & co-founder, Corporate Farmers International
„Investment opportunities in critical agrofood value chain: Nigeria and Africa’s need at this point“

15:00  Dr. Emmanuel Ijewere
Vice President, Nigeria AgriBusiness Group (NABG)
„Agrofood Business and skills Development: Boosting Agrofood production in Nigeria, the value chain approach“

15:30 Panel discussion – Panelists



- Ms. Caroline Trimborn
Head of Program, Green Innovation Centre, Deutsche Gesellschaft fuer Internationale Zusammenarbeit (GIZ) GmbH
- Dr. Emmanuel Ijewere
Vice President, Nigerian AgriBusiness Group (NABG)
- Dr. Johannes Flosbach
Corporate Strategy and Business Development, TGI Group
- Mr. Akin Alabi
Managing Partner & Co-founder, Corporate Farmers International
- Mr. Bernard Vester
Africa Director, AFOS Foundation for Entrepreneurial Development Cooperation

Moderator: Mr. Akin Alabi –
Managing Partner & Co-founder, Corporate Farmers International

17:00 End of conference day 1

DAY 2: WEDNESDAY, 27 MARCH 2019

Session 2 - Circular Economy:

Combining innovative techniques and resource efficiency to create sustainable process

Presentation Platform Hall 1

10:00



Dr. Eugene Itua
Sustainability expert and CEO, Natural Eco Capital
„The Circular Economy - Driving Opportunities for Growth in Nigeria’s AGROFOOD Industry”

10:30



Mr. Ullrich Afini-Awani
Managing Director, Praulli Investment Ltd
„Naija basket”

11:00



Dr. Augustine Okoruwa
President, Organization for Technology Advancement of Cold Chain in West Africa (OTACCWA)
„Advancing Sustainable Cold Chain Development in Nigeria”

11:30



Mr. Lallan Kumar
Business Director, Metcem
“Improving Efficiency through Innovative Technology & Products in the agrofood Industry”

12:00

Panel Discussion

Panelists

- Dr. Augustine Okoruwa
Organization for Technology Advancement of Cold Chain in West Africa (OTACCWA)



- Mr. Mazi Alison Ukonu
President, Recyclers Association of Nigeria (RAN)

- Mr. Lallan Kumar
Business Director, Metcem



- Mr. Olawale Adebisi
CEO, Wecyclers

Moderator:

Dr. Eugene Itua
Sustainability expert and CEO, Natural Eco Capital

13:30

Tea or lunch break

DAY 2: WEDNESDAY, 27 MARCH 2019



Conference room 2B, 1st floor

Нигерийско-Белорусский
бизнес-форум

Nigeria-Belarus
Business Forum

Nigeria-Belarus Business Forum

Лагос, 27 марта 2019 года

Lagos, March 27, 2019

Organised by

- Belarusian Chamber of Commerce and Industry in cooperation with
- NACCIMA Nigerian Association of Chambers of Commerce, Industry, Mines and Agriculture

Featuring the participation of 10 Belarusian companies.

10:30 Registration

11:00 **Nigeria-Belarus Business Forum**

Moderator: Eugeniy Vvedenskiy – Director, Belinterexpo Exhibition Unitary Enterprise, Belarusian Chamber of Commerce and Industry

Welcome address

- Iyalode Alaba Lawson – MFR, FIoD, JP, National President of the Nigerian Association of Chambers of Commerce, Industry, Mines and Agriculture (NACCIMA)
- Andrei Shakhanovich – Deputy Chairman of the Belarusian Chamber of Commerce and Industry
- Viachaslau Bryl – Ambassador Extraordinary and Plenipotentiary of the Republic of Belarus to the Federal Republic of Nigeria

11:20 **Presentation**

"Business Climate in the Republic of Belarus"

11:40 **Presentation** from the Nigerian side

12:00 **Presentations** of Belarusian enterprises and organizations

12:50 Discussion, debriefing, coffee break

Following the Business Forum companies will have an opportunity to continue negotiations at the stands of Belarusian participants of the Belarusian National Exposition

**The Presentation and Press Briefing for K 2019
The World's No. 1 Trade Fair For Plastics & Rubber**



Conference room 2A, 1st floor

13:30



Welcome Speech and K Presentation

Petra Cullmann

Global Portfolio Director for Plastics & Rubber - Messe Düsseldorf GmbH



Welcome Message

Dr. Marc Lucassen

Delegate AHK Delegation of German Industry and Commerce in Nigeria

DAY 2: WEDNESDAY, 27 MARCH 2019

Session 3 - Finance, Start-ups and Digitalization: A game changer for the agrofood and plastrintpack business in Nigeria

Presentation Platform Hall 1

14:00



Mr. Opeyemi Olutayo
Team Lead, Agric Business Group, CBD, Access Bank PLC
„Agricultural Value Chain Financing and the Prospects of Startups in Nigeria Agrofood Industry“

14:20



Mr. Mohammed Yesufu
CEO Gartner Callaway
Trading Company



Mr. Yomi Williams
Group CEO Gartner Callaway

„Agro Development in Nigeria: Embracing Innovation Through Sustainability“

14:40

Mr. Sola Oyawale
VP Corporate Development and Partnerships, Farmcrowdy
„How startups are transforming the Agrofood sector positively“

15:00

Mr. Oghenetega Lortim
Mbavaa Company
„Capturing a new market segment with Agro SME lending and credit“

15:30

Panel discussion Panelists



- Mr. Timilehin Odusina
CEO, Versecom

- Mr. Oghenetega Lortim
Mbavaa Company



- Mr. Confidence Odionye
CEO & Founder, Beat Drone



- Mr. Sebastian Barroso da Fonseca
Head of German Desk, CBD, Access Bank Plc



Moderator:
Mr. RJ Kanu
Founder and General Manager, REACH Technologies

DAY 3: THURSDAY, 28 MARCH 2019

Presentation Platform Hall 1

- 10:30 Mr. Gary Pon
Senior Technical Manager, Ingredion
„Providing affordable texture innovation for Africa“
- 11:00 Mr. Christian Helwig
Area Sales Manager, Rovema
„Sustainable solutions made by Rovema“
- 11:30 Mr. Paul Makwe
Business Director, ENGICCS / Davis Standard
„The importance of flexible packaging – The global advantage with Davis Standard“

» **SPEAKER'S BIOS SESSION 1 - AGROFOOD BUSINESS AND SKILLS DEVELOPMENT: BOOSTING AGROFOOD PRODUCTION IN NIGERIA, THE VALUE CHAIN APPROACH**



Mr. Bernhard Vester
Africa Director, AFOS Foundation
for Entrepreneurial Development
Cooperation

Mr. Bernhard Vester, based in Germany, has frequently visited Nigeria for the past 17 years, to consult with several Microfinance Banks and Institutions across the country. As Head of AFOS Africa, a pro-poor German based NGO active in microfinance, agriculture and MSME development, he was one of the initiators of the Nigerian Microfinance Platform (NMP) as well as the Microfinance Learning and Development Centre (MLDC).

After his studies in the United States, France and Germany, Mr. Vester received his Master's degree in Business Administration.

He started his professional career as a Management Trainee with BMW Corporation where he stayed for 11 years. There he worked in various roles, most notably serving as HR Manager and guiding the corporate Kaizen change management process. Then he worked for the Japanese computer & communications corporation NEC as General Manager for Central Europe, and thereafter worked for a high-end fashion company in Germany and Italy.

For the past 22 years, Mr. Vester has been a management consultant for strategy, value-based organizational development and HR, as well as change implementation management paired with management coaching. His consulting focus has been on the global chemical industry and larger family businesses.

He was also board member of different institutions and companies like the German Catholic Entrepreneurs Organization (BKU), AFOS Foundation and Josera company, a human, pet and animal feeds business based in Europe, with development activities also in Tanzania.

Mr. Vester takes great interest in developing young professionals by making best use of their managerial, soft-skill and entrepreneurial talents coupled with value-based coaching, to better serve society.



Dr. Johannes Flosbach
Corporate Strategy and Business
Development, TGI Group

Johannes' work covers the implementation of new business areas for TGI Group to drive forward the group's growth, particularly in the areas of the livestock business (Chi Farms Ltd.) and the chemical business (Cormart Nigeria Ltd.). He has also worked extensively on sustainable development projects across different agriculture and aquaculture value chains, including the training and empowerment of thousands of smallholder farmers in Good Aquaculture Practices (GAP). Johannes also oversees selected internal projects in the areas of corporate governance, human resources, and organizational development.

Prior to joining TGI Group Johannes worked for Roland Berger Strategy Consultants and Bain & Company. He supported both firms in setting up their operations in Lagos, Nigeria.

Johannes holds a Dr. rer. nat. in Development Geography from the University of Bayreuth (Bayreuth Graduate School of African Studies – BIGSAS), and a Diplom-Kaufmann (Business Administration) from the Universität zu Köln, Germany. Johannes is a Reserve Officer with the German Bundeswehr and regularly exercises as an instructor to African military.

The **TGI Group's** businesses operate in Consumer Goods, Agriculture, Chemicals, Pharmaceuticals and Oil & Gas Services with over 9,000 employees across Africa, Middle East and Asia.

» **SPEAKER'S BIOS SESSION 1 - AGROFOOD BUSINESS AND SKILLS DEVELOPMENT:
BOOSTING AGROFOOD PRODUCTION IN NIGERIA, THE VALUE CHAIN APPROACH**



Mr. Akin Alabi
Managing partner & co-founder,
Corporate Farmers International

Akin Alabi is a Masters Holder in Business Administration (MBA) from Olabisi Onabanjo University Ogun State also a graduate of Orange Academy- a Brand and Advertising school in Maryland Lagos.

Akin Alabi is a Farm Manager Executive, Agric Technology enthusiast and also leads the strategy & communication unit of Corporate Farmers International. With his professional experience, the company has been able to create Agric innovative platforms like AgriCampus Tour, Corporate

Farmers Reality TV show, AgriSuperHero Animation project and a 24 Hours Agribusiness Radio platform downloadable on Google play store.

Akin Alabi has conducted several Masterclass session on Agriculture and the value chain and also the founder of the New FeedLagos initiative which he believes in creating a Lagos that will be able to feed itself for Food security in years' to come due to the daily growing population in the state.



Dr. Emmanuel Ijewere
Vice President, Nigeria AgriBusiness
Group (NABG)

Dr. Emmanuel Itoya Ijewere was born on October 30, 1946 and married with children. He is one of Nigeria's most respected Accountants/Tax Consultants.

He is a Farmer.

He is the chairman in the following companies:

- (a) Best Foods Group
- (b) Apel Capital & Trust Limited
- (c) Drum Resources (Nigeria) Limited,
- (d) Citadel Business School.
- (e) Cold Chain Supply Systems Limited
- (f) Globe Crest (VFM) Nigeria Limited

He is a director in the following companies:

- (a) Computer Warehouse Group Plc
- (b) Pinehill Leasing Co. Limited
- (c) Rosaab International Limited

He is an Independent Director of Nova Merchant Bank Limited.

He is past President of Institute of Chartered Accountants of Nigeria (ICAN). He is past President – Accounting Bodies of West Africa (ABWA). He is past President of Institute of Directors Nigeria (IoD). He is past National President, Nigerian Red Cross Society (NRCS).

He was Chairman – West African Sub-Region of International Federation of the Red Cross and Red Crescent Societies. He was Pioneer Vice-President, Chartered Institute of Taxation (CITN).

He was Chairman, Value Added Tax Committee. The Committee that created VAT in Nigeria. He was Chairman, Agriculture and Food Security Commission, (NESG). He was Chairman, Community of Agricultural Stakeholders of Nigeria (CASON). He was Chairman, Extractive Industries – Sub-Committee of National Council on Privatization. He was member, Technical Committee on Privatization of Federal Government Companies and Parastatals. He was member, Honourary International Investment Council (under Barones Lynda Chalker). He was member, Agricultural Transformation Implementation Council (ATIC) under past President GoodluckEbele Jonathan Chairmanship. He served as Resource person on Agriculture to the Buhari Transition Committee. He was Past PTA Chairman, Lagos State Model College, Badore. He was Chairman, Longman Nigeria Plc (Book Publishing) now Learn Africa Plc.

He is currently the Vice President of Nigerian Agribusiness Group (NABG), the umbrella body for Agribusiness in Nigeria. NABG is an organized private sector platform for all agriculture and agribusiness associations in Nigeria providing an advisory platform for government policies in food security, economic diversification and bilateral agricultural relations and offer a unified voice to address and proffer solution options to resolve systemic issues and constraints facing agribusinesses in Nigeria.

» **SPEAKER'S BIOS SESSION 1 - AGROFOOD BUSINESS AND SKILLS DEVELOPMENT:
BOOSTING AGROFOOD PRODUCTION IN NIGERIA, THE VALUE CHAIN APPROACH**



Ms. Caroline Trimborn
Head of Program, Green Innovation
Centre, Deutsche Gesellschaft
für Internationale Zusammenarbeit
(GIZ) GmbH

Ms. Caroline Trimborn is an Alumni of the Humboldt University of Berlin and the London Business School of Economics and Political Science. She joined Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH since 2015 as an advisor for the Green Innovation Centre for the Agriculture and Food sector – Nigeria and in 2018, became the project coordinator for both the Green Innovation Centre for the Agriculture and Food sector Nigeria and Promotion of agricultural finance for Agri-based enterprises – Nigeria. She previously worked as a project assistant/coordinator for the “Go Africa..... Go Germany” fellowship for the German Federal Agency for Civic Education from 2010 – 2013.

The **Green Innovation Centres programme** is currently active in 14 countries. It coordinates its activities with local ministries and cooperates with programmes under the special initiative One World - No Hunger as well as with bilateral German development cooperation programmes.

Smallholder farms are the focus of the Green Innovation Centres programme, which supports them in sustainably increasing their agricultural production and income. A second objective is to generate new jobs in the area of food

processing, ensuring that a greater portion of the value added from agricultural production remains in the local area, especially within rural regions.

The programme promotes networking between local innovation partners in order to improve and accelerate the spread of innovations within the participating countries. These innovations may be technical in nature, such as mechanisation within agriculture or improved seeds, fertilisers and food cooling chains. In many cases, they focus on new channels for cooperation, such as setting up producer associations, specialised enterprises or interest groups.

The **Promotion of agricultural finance for Agri-based enterprises – Nigeria** project promotes the development and introduction of needs-oriented financial services for farms and agri-based enterprises in rural areas.

On the supply side, it supports the expansion of selected national financial institutions into the agricultural sector and assists them with developing adapted financial services based on the business models the project has identified as viable.

On the demand side, the project strengthens the entrepreneurial and financial skills of farmers and agri-based enterprises. This helps them to better assess the economic efficiency and profitability of their business operations as well as to take an informed decision between investment options.

» **SPEAKER'S BIOS SESSION 2 - CIRCULAR ECONOMY:**
COMBINING INNOVATIVE TECHNIQUES AND RESOURCE EFFICIENCY TO CREATE
SUSTAINABLE PROCESS



Dr. Eugene Itua
Sustainability expert and CEO,
Natural Eco Capital

Dr. Eugene Itua is the CEO of Natural Eco Capital. Natural Eco Capital is a Sustainability Consulting Firm at the vanguard of promoting the integration of the emergent sustainability issues

of Circular Economy, Natural Capital, Low Carbon Development Strategies with Sustainable / Green Financing.

Eugene is the Thematic Lead of Circular Economy of the Sustainability Policy Commission of Nigerian Economic Summit Group (NESG). He is a City Organizer for the Circular Economy Club. He was the Pioneer Secretary of Waste Management Society of Nigeria (WAMASON), Lagos Council. He is a Fellow of Lead International; Fellow of the Nigerian

Environmental Society where he serves as the Chairman of the Lagos Chapter (Mainland).

Dr. Itua was the Chairman of the Panel of Experts that developed the Climate Change Bill for the 8th National Assembly and recently presented a paper on "Sustainable Consumption & Production: Citizens' Participation in Circular Economy" at NESREA 12th National Stakeholder's Forum.

Eugene Itua has a Doctorate Degree in Environmental Management.



Mr. Ullrich Afini-Awani
Managing Director, Praulli Investment Ltd

Ullrich Afini-Awani is a German lawyer by profession with German/Nigerian nationality. He formed GlobeCommodities Africa Enterprises Ltd (Nigeria) in 2004 with the objective of optimizing the supply of palm oil from Cross River to Lagos. In 2016 he formed GCI Oil & Gas Ltd as to develop crude oil supply chains from marginal oil fields to international oil companies. In October 2018, he co-financed Praulli Investment Ltd and joined their management team as Managing Director to

organize the supply of fresh fruits and vegetables from Jos to Lagos using bamboo crates ("Naija Baskets").

Praulli Investment Ltd

Praulli Investment Ltd implements customized logistics, storage and marketing solutions for large scale buyers of perishable goods. They seek for collaboration with customers to increase efficiency in all supply chain related processes and beyond.



Mr. Olawale Adebiji
CEO, Wecyclers

Mr. Olawale Adebiji is the CEO of Wecyclers. Wecyclers gives households a chance to capture value from their waste while providing a reliable supply of materials to the local recycling industry. Wale has 9 years of industrial experience at a US Fortune 200 company. Olawale is experienced in construction

and commissioning of multimillion-dollar production facilities. Olawale holds an MBA from the Indiana State University, Kelly School of Business and an M.S and B.Sc. in Chemical Engineering from Florida Institute of Technology.

» **SPEAKER'S BIOS SESSION 2 - CIRCULAR ECONOMY:**
COMBINING INNOVATIVE TECHNIQUES AND RESOURCE EFFICIENCY TO CREATE
SUSTAINABLE PROCESS



Dr. Augustine Okoruwa
President, Organization for Technology
Advancement of Cold Chain in West Africa
(OTACCWA)

Dr Augustine Ehimen OKORUWA obtained his first degree in Food Science and Technology from the University Jos (Makurdi Campus, now Federal University of Agriculture, Makurdi), Masters and Doctorate degrees in Food Technology from the University of Ibadan, Nigeria. He has garnered over 25 years experience in food quality, postharvest technologies, food products research and development in both the private and public sectors. His career has focused on value addition and postharvest loss reduction strategies through development of food processing and utilization technologies for improved nutrition for households; new food products development from idea to market for income generation by individuals, entrepreneurs, agro-processors and private business concerns.

He has vast experience in good manufacturing practices, quality assurance, food safety and hygiene and regulatory affairs management. He has worked with a range of organizations. He spent about 12 years working at the International Institute of Tropical Agriculture (IITA) Ibadan where he developed, demonstrated, promoted and conducted several Trainings of Trainers workshops on processing and utilization technologies for Maize, Cassava, Soybean, Cowpea and Yam in Nigeria and other African Countries. He later spent about 11 years in the food industry sector in Nigeria



Mr. Mazi Ukonu
President, Recyclers Association of
Nigeria (RAN)

Mazi Ukonu is an Engineer, Environmentalist, Circular Economist & Entrepreneur with interest in solutions that tackle social problems. He holds a bachelor's degree in Materials & Metallurgical Engineering. He has over 10 years experience in Procurement and Logistics Management in the Oil & Gas industry.

in various capacities: Product Development Manager (Foods) at Evans Medical Plc.; Head of Technical, Research and Development at UAC of Nigeria Plc.; Group Head, Research and Development at Flour Mills of Nigeria Plc.; Technical Manager, Africa and Technical Lead-African Nutrition Ventures at GlaxoSmithKline Consumer Nigeria Plc where he led R&D management, developed and launched several new products. He also served as an independent Consultant to Complete Foods Limited, Ibadan where he provided Technical and Management advisory services.

Dr Okoruwa joined the Global Alliance for Improved Nutrition (GAIN) in 2016 as Project Manager, Postharvest Loss Alliance for Nutrition (PLAN) and has been leading the implementation of this new initiative targeted at reducing postharvest losses and waste in key nutritious commodities and value chains while contributing to shaping GAIN's broader agriculture and nutrition agenda in Nigeria.

Dr Okoruwa is a Member of the Board of Trustees and the pioneer President of OTACCWA-The Organization for Technology Advancement of Cold Chain in West Africa. He is a Certified Food Scientist (CFS), a professional member of the Nigerian Institute of Food Science and Technology (MNIFST) and the Institute of Public Analysts of Nigeria (MIPAN). Dr Okoruwa is married to Mrs. Christianah Okoruwa and blessed with three children, Daniel, David and Victor.

He earned an Executive Certificate in Technology, Operations and Value Chain Management from the MIT Sloan School of Management and has attended numerous MBA courses in Supply-Chain and Project Management. As a materials expert, he privately sought to build a viable model for waste recycling cum social enterprise that will suit the Nigerian ethos and the result is RecyclePoints.

» **SPEAKER'S BIOS SESSION 2 - CIRCULAR ECONOMY:
COMBINING INNOVATIVE TECHNIQUES AND RESOURCE EFFICIENCY TO CREATE
SUSTAINABLE PROCESS**



Mr. Lallan Kumar
Business Director, Metcem

Mr. Lallan Kumar works as Business Director for Metcem. He manages the overall business for the company for Nigeria and West Africa. He is a native of Delhi, India and has been living in Lagos for the last 5 years.

Lallan is a postgraduate with specialization in Organic Chemistry; PGCBM from XLRI, Jamshedpur with over 27 years in Sales, Business Development, Start up, P&L Management. Lallan's favorite quote is "Live as if you were to die tomorrow. Learn as if you were to live forever." ~ Mahatma Gandhi

» **SPEAKER'S BIOS
THE PRESENTATION AND PRESS BRIEFING FOR K 2019
THE WORLD'S NO. 1 TRADE FAIR FOR PLASTICS & RUBBER**



Dr. Marc Lucassen
Delegate AHK Delegation of German
Industry and Commerce in Nigeria

In his function as Delegate of German Industry and Commerce, Dr. Lucassen is the official representative of German business interests in Nigeria.

The Delegation of German Industry and Commerce in Nigeria (AHK Nigeria) is part of a global network of more than 140 German chambers abroad and actively promotes bilateral trade between Germany and Nigeria through market entry support, networking activities and political lobbying. The delegation's current sector focus is on vocational training, energy & environmental solutions, start-ups & new economy, oil & gas as well as agriculture & food processing.

Dr. Lucassen is also a board member of the Nigerian German Business Association.

Prior to joining AHK Nigeria, Dr. Lucassen worked as management consultant and general manager for various industrial firms in Europe, the Middle East and Africa. He holds academic degrees in chemistry, economics, business administration and international relations from the universities of Freiburg, Munich, London and Johns Hopkins SAIS.

» **SPEAKER'S BIOS SESSION 3 - FINANCE, START-UPS AND DIGITALIZATION:**
A GAME CHANGER FOR THE AGROFOOD AND PLASTPRINTPACK BUSINESS IN NIGERIA



Mr. Opeyemi Olutayo
Team Lead, Agric Business Group, CBD,
Access Bank PLC

Mr. Opeyemi Olutayo is a seasoned Banker and Entrepreneur. His years of experience in Banking covers Retail banking, Commercial banking as well as Financing of Agribusiness. He is a Team Lead in the Agric Business Group of Access Bank Plc.

He graduated from Obafemi Awolowo University, Ile – Ife and holds a MBA in Marketing Management and MBA in Agribusiness.



Mr. Mohammed Yesufu
CEO Gartner Callaway Trading Company

Mohammed Yesufu graduated from University of Athabasca (Canada), with BA Honours in Economics. Mohammed has over 15 years' experience in the entrepreneurial space with a background in investment banking. His core expertise are project structuring and finance, financial modelling and commodities trading.



Mr. Yomi Williams
Group CEO Gartner Callaway

Yomi Williams graduated from the University of Bradford (UK), with BA Honours in Business Administration and a postgraduate professional qualification (ACII) Advanced Diploma in Insurance (UK).

Yomi has a flair for project management and strategy with over 10 years' experience in development of regional and international supply and financial networks across his areas of expertise. His core areas of expertise are Petroleum Trading & Marketing, Maritime Security & Ship Building, Environmental Services and Agricultural Technology



Mr. Timilehin Odusina
CEO, Versecom

Mr. Timilehin Odusina holds a B.Eng., Chemical Engineering from Covenant University, Nigeria. He is the Co-Founder and CEO of GOAds Africa and Versecom Limited, a company that builds the distribution infrastructure for Industry 4.0! Timilehin is passionate about connecting users (to internet and the rest of the world).

Versecom Limited builds effective monetization models that leverages the smart city distribution layer for the benefit of all stakeholders

» **SPEAKER'S BIOS SESSION 3 - FINANCE, START-UPS AND DIGITALIZATION::**
A GAME CHANGER FOR THE AGROFOOD AND PLASTPRINTPACK BUSINESS IN NIGERIA



Mr. Confidence Odionye
CEO & Founder, Beat Drone

Confidence is a serial Entrepreneur whose goal is to solve problems utilising technology. He was handed an achievement award by the President Barack Obama Young Leadership Initiative. He won the 2018 TechFect competition by Diamond bank, he won the Tony Elumelu Entrepreneurship grant, he won the Peace First grant, he was awarded best Startup in E-Agriculture by the Federal Government NITDA in 2017 and The Tech Startup of the year 2018 by The Entrepreneur Africa Award.

Beat Drone Nigeria

Beat Drone Profile: Beat Drone is a multi-sector drone service provider with core focus in Agriculture. We implement drones to eliminate hunger and poverty. We achieve this by engaging in precision spraying on the farmland with our drones, mapping farmlands and monitoring crop growth to determine unhealthy crops that need urgent attention.



Mr. Sebastian Barroso da Fonseca
Head of German Desk, CBD,
Access Bank Plc

Mr. Sebastian Barroso da Fonseca works as Senior Banking Advisor, Sub Sahara Africa for DEG and heads the German Desk at Access Bank Plc. He worked as Trade Finance & Corporate Cash management

Specialist for Deutsche Bank in Germany before moving to Nigeria. Sebastian is a graduate of the German School in Lisbon and has a master's degree in international finance from the University of Regensburg.



Mr. RJ Kanu
Co-founder, The design Institute Lagos

REACH Technologies is a transaction informatics company. REACH analyzes and categorizes millions of realtime transactions across Africa to generate trustworthy market research and reliable insights in African countries. Every day, thousands of people use their flagship app, REACH, to manage their personal finances.

Featured earlier this year by the BBC, brands use their MARKETPLACE software to conduct primary consumer research. With REACH, brands can send survey questions via push notification to the mobile phones of anyone that's made a purchase in the target category in the last 7, 14, or 30 days. This way, brands can get fast, direct feedback on their SKUs, services, and brand identity.